



Green Light Growth Partners, LLC (“GLGP”) is a private investment firm that selectively and strategically provides equity capital as partners to automotive suppliers in transition. We exclusively invest in opportunities where we can leverage our team’s extensive automotive sector knowledge, operating experience and industry relationships to support the companies that we acquire with more than just capital. We constantly endeavor to be great stewards of our partner companies and continually strive to be the investor of choice within the automotive industry.



- Post-close loss of identity and culture
- Cost synergies (employee rationalization)
- Confidentiality concerns (information sharing with a competitor)

- Deep automotive sector knowledge
- Long term, value creation focus
- Maintain brand identity and culture
- Prudent use of debt financing
- No competitive / confidentiality concerns

- Limited, or no, resident sector knowledge
- Short term, cash flow focus
- Aggressive use of debt financing
- Not embraced by OEMs

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Investment Preferences

Company Types

Sector

- Automotive OE products and services (Tier 1, 2, 3)

Company Attributes

- Niche player with product or process technology
- Value creation opportunities (revenue or earnings) through additional resources or capital

Size & Geography

Financial

- Revenue typically between \$50m and \$150m; no minimum for add-on acquisitions
- EBITDA typically between \$5m and \$25m (can be negative); no minimum for add-on acquisitions

Geography

- Headquartered and majority of operations in the United States or Canada

Transaction Types

Transaction Types

- Control transactions (51% to 100%) of both performing and stressed / distressed suppliers
- Family / owner-operator succession planning
- Management buyouts
- Corporate divestitures
- Bankruptcies / 363 sales