



Green Light Growth Partners, LLC (“GLGP”) is a private equity firm that makes control equity investments within the automotive industry. We exclusively invest in opportunities where we can leverage our team’s extensive automotive sector knowledge, operating experience and industry relationships to support the companies that we acquire with more than just capital. We constantly endeavor to be great stewards of our portfolio companies and continually strive to be the investor of choice within the automotive industry.



- Post-close loss of identity and culture
- Cost synergies (employee rationalization)
- Confidentiality concerns (information sharing with a competitor)

- Deep automotive sector knowledge
- Long term, value creation focus
- Maintain brand identity and culture
- Prudent use of debt financing
- No competitive / confidentiality concerns

- Limited, or no, resident sector knowledge
- Short term, cash flow focus
- Aggressive use of debt financing
- Not embraced by OEMs

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Investment Preferences

Company Types

Sector

- Automotive OE products or services (Tier 1, 2, 3)

Company Attributes

- Strong management team
- Niche player with product or process technology
- Value creation opportunities (revenue or earnings) through additional resources or capital

Size & Geography

Financial

- Revenue typically between \$50m and \$150m; no minimum for add-on acquisitions
- EBITDA typically between \$5m and \$25m; no minimum for add-on acquisitions

Geography

- Headquartered and majority of operations in the United States or Canada

Transaction Types & Structure

Transaction Types

- Family / owner-operator succession planning
- Management buyouts
- Corporate divestitures
- Bankruptcies / 363 sales

Transaction Structure

- Leveraged buyouts for control (51% to 100%)